

Coding And Reimbursement Solutions For

### PULMONARY/CRITICAL CARE/SLEEP MEDICINE - 2020

A full day of "Hands On" coding for physicians & staff presented by:

Ms. Arlene Morrow, CPC, CMM Administrator & Consultant

### Special Section:

What your Providers need to know about the dramatic EM changes coming in 2021. Strategies for increased productivity and smarter, bullet proof documentation.

Thursday, February 20, 2020 Dallas, Texas

Sheraton Hotel by the Galleria 4801 LBJ Freeway (Dallas, TX 75244)

Wednesday, March 25, 2020 Birmingham, Alabama

Marriott Hotel 3590 Grandview Parkway (Birmingham, AL 35243)

Wednesday, May 13, 2020 Chicago, Illinois

Doubletree Suites by Hilton 2111 Butterfield Road (Downers Grove, IL 60515)

(Seminar is from 8:30 am to 3:30 pm)
BRING YOUR FAVORITE CPT, AND ICD-10-CM CODING TOOLS

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# **SEMINAR HIGHLIGHTS**

#### **BREAKING NEWS - 2021 EM UPDATES**

- \* Review the latest 2020 CPT-4 and ICD-10-CM changes.
- \* Are ALL your providers prepared for the sweeping 2021 EM changes for office and outpatient services? Use this year wisely to prepare!
- \* Full understanding of the new CMS/AMA E/M guidelines is essential to maximize reimbursement.
- \* Proposed 2021 payment hikes of 14-17% for office and outpatient E/M services.
- \* The blended payment rate rescinded by CMS.
- \* While these changes lifting significant documentation burden are welcome news, they apply only to new and established office codes / not hospital services.
- \* Learn important MDM revisions and major changes to Table of Risk essential to gear up for 2021 implementation.
- \* Incident-to and Split/Shared services are also under great scrutiny with error rates up to 85%. Will your claims pass audits?
- \* Major changes to Scope of Practice laws are impacting incident-to and Split/Shared billing guidelines.
- \* Your strong, accurate coding patterns are key to maximize current payment as well as tomorrow's.
- \* Peer review analysis used for medical necessity is based on your National Provider IDs and taxonomy listings.
- \* Look at your coding patterns through the hypercritical eyes of an outside auditor.
- \* Discuss the "Applied Error Rate over a Paid Claims Universe".

#### 2020 ICD-10-CM UPDATES

- \* Code complex patient conditions/ co-morbidity to support EM levels.
- \* Accurate ICD-10-CM coding of your complex patient's conditions and co-morbidities will support your moderate and high complexity encounters and minimize risk.
- \* Historically, up to 80% of claim denials are attributed to the improper selection of diagnosis codes.
- \* Accuracy in ICD-10-CM coding is vital to Quality and Outcomes Reporting.

#### **CRITICAL CARE GUIDELINES**

- \* Critical Care now on 2019 OIG target list because of high error rates.
- \* Not all patients within the walls of ICU meet the criteria for Critical Care services.
- \* Documentation required to demonstrate "imminent threat" for audit.
- \* Emerging new diagnoses essential to preserve ongoing Critical Care services.
- \* Critical Care Time errors lead to alarming recoupments as high as 68%.
- \* Hospital EMR cloned notes have major obstacles that must be overcome to have a quality note.
- Learn the proper methods to calculate multiple units of Critical Care in one calendar day.

#### PROCEDURES / MODIFIERS

- \* Special documentation required for Moderate Sedation and EBUS.
- \* Documentation of the indications for all procedures, testing such as PFTs and Sleep Studies.

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# **LEARN HOW TO**

#### PROCEDURES / MODIFIERS CONT.

- \* The OIG added CPAP supply orders to the Workplan and continues to monitor high volume of sleep testing!
- \* Learn how Transitional, Chronic and Complex Chronic Care Management can help you improve patient health, increase practice revenue, and support value-based initiatives.
- \* Commercial payers were slow to update EBUS policies.
- \* Strategies to reverse EBUS denials will be discussed.
- \* Overutilization audits and denials for PFT's are rampant.
- \* Latest updates on Date of Service policies.

#### EVALUATION & MANAGEMENT AND YOUR ELECTRONIC MEDICAL RECORD

- \* CMS has proposed sweeping changes to the way physicians bill for evaluation and management (E&M) services.
- \* Major changes to Scope of Practice laws are impacting incident-to and Split/Shared billing guidelines.
- \* The Office of Inspector General and Payer Auditors are targeting cloned EMR notes with great success.
- \* Learn techniques to customize the elements of your E/M services for a quality clinical note.
- \* Initial Hospital and subsequent hospital visits are frequent audit targets for a good reason.

Registration Form	We are registering person(s) Pulmonary/Critical Care Coding seminar. We will receive a workbook, a materials & refreshments. Confirmation by return fax.  American College of Chest Physicians member fees are: \$265 first person, \$240 each additional.  Non member fees are: \$285 first person, \$260 each additional.			
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NOTE! You can register on-line now! Visit www.mcveyseminars.com & click on specialties in upper left hand corner, then find your location. You may also fax registration form with credit card to: (415)892-1271

Arlene Morrow, CPC, CMM has served the healthcare industry for over 40 years with experience as a Business Office manager, Practice Administrator and Consultant. She is owner of AM Associates based in Tampa, FL, a consulting firm that specializes in conducting individualized coding and reimbursement training programs for hundreds of physician practices, medical groups and clinics nationwide. As a McVey Seminar leader for 20 years, she is a nationally recognized speaker and author of many multispecialty coding and reimbursement workbooks. Ms. Morrow is committed to assisting specialty practices in knowing their defendable positions in accurate and complete coding.



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