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# McVey Seminars Presents A "VIRTUAL" Seminar on Coding & Reimbursement Solutions

Sponsored by:



**ACPM**  
American College of Podiatric Medicine  
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**ICD-10-CM ■ CPT ■ HCPCS**

**PODIATRY - 2021**

2 - two & a half hour sessions of coding for physicians and staff

given by:

**Michael Warshaw, DPM, CPC, CPODCS, COCS, CSFAC, FACPM**  
Practicing Podiatrist & Management Consultant

◆  
**Friday, January 8 & Friday, January 22, 2021**

**10:00 am - 12:30 pm PT**

(11:00am to 1:30pm MT, 12:00 noon to 2:30pm CT, 1:00pm to 3:30pm ET)



## **Most Commonly Audited Codes in Podiatry**

- \* **11720/11721 (nail debridement)**
- \* **E/M Codes - all (-25 modifier)**
- \* **11730 (nail avulsion)**
- \* **Wound Care Codes**
- \* **10060/10061 (I&D of abscess);**
- \* **11050 series (paring of skin lesions) (corns/calluses)**
- \* **Orthotics Codes**
- \* **59 Modifier**
- \* **Injection codes (Morton's neuroma, plantar fascitis)**

**What do I need to do to survive an audit?**

## **How a Webinar Seminar Works:**

1. Register by fax, mail or online. Cost is \$285 per one of the following options - landline, computer or Ipad.
2. The audio/video portion for this course can be heard via landline, mobile or web browser. Major browsers on windows, MAC OS X & Linux.
3. You'll receive Dial-in access, and materials a few days before the program.
4. Materials will be emailed a few days before program.



**McVEY**  
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35<sup>th</sup> Year

## C

### orrect Reimbursements From Indemnity payers, Managed Care & Medicare

- Proposed E/M payment changes can occur as early as January 1, 2021. Single-fee E/M pay rates are poised to take over for new and established encounters. To make matters worse, podiatry may have it's own, new "G codes" to replace E/M codes that will reimburse less than every other medical specialty. What do I need to know?
- **Evaluation & Management guidelines for documentation of "office, home, nursing home and consultations" are changing.** We'll discuss the latest. Time and intensity are contributory factors to payment. Diagnoses count!
- Document and code for what you do. Charge and file claims according to your contracts. This principle for doing business with insurances is critical to survival.
- Modifiers, a key to opening the door to accurate reimbursement. Dealing with the latest definition of the -25 modifier could impact an increase or decrease in your revenue. It depends on your understanding and working within the new guidelines. We'll explore Podiatry's use of them all.
- What E & M service codes should be used instead of consult codes?
- Correlating your coding: New payment methods mean *making those diagnoses count!* Don't lose out on money that's rightfully yours. Good vs. bad diagnoses! Stay out of trouble with Medicare.

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### earn Coding Techniques That Work!

- Advanced information on the legislated Medicare billing changes and the CPT coding changes for year 2021. Who can sign for the patient?
- Using both Volumes I & II to code ICD-10 CM diagnoses correctly - Coding to the highest degree of specificity is required for accuracy & payment: How to avoid "Rule Outs" to improve reimbursement. Signs, symptoms and ill-defined conditions are the key to proper reimbursement. What impact on podiatry?
- Exercises in Coding: *Doing it right for Podiatry* by reviewing your codes and making them work.
- Guidelines for HCPCS Coding: We'll show you when to use each level: Use all of the coding "Extras": Modifiers and Podiatry's special needs.

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### he "Tid Bits" and Fighting Back

- *What triggers an audit on your claims?* Can you afford it? We'll provide a superb handout with Podiatry coding techniques to help. What's happening with RAC audits?
- Eliminate the fear of fighting Medicare. You can win an audit. Don't accept down-coding when it isn't right. Medicare appeals can be appealing!
- Getting paid on the first insurance form submission. Learn the basics of what works. It is different between private, government and managed care insurers. Be aware of computer audits on ICD-10 vs. CPT in Medicare's Correct Coding Policy. You'll learn how to cut down on payment turnaround time.
- Documentation guidelines are more critical than ever. The basis of a Compliance Plan. We'll update you.

CAN'T  
ATTEND

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## HANDLE SPECIAL PODIATRY SITUATIONS

- The 2021 ICD-10-CM changes went into effect on October 1, 2020. Have you incorporated the changes? We can help.
- The new CPT codes and changes go into effect on January 1, 2021. Are you ready?
- CMS has come up with the top issues that they are going to audit for 2020? Let's be proactive.
- Preparing for a Medicare audit.
- Use E & M services coding properly. Important clarifications for 2021.
- Understanding the new "foot care codes".
- Avoid coding errors that may trigger an audit.
- Develop your "Voluntary Compliance Program".
- How to use modifiers properly.
- Avoid claim inquiries, downcoding & denials.
- The most appropriate way to code for nail debridements.
- Therapeutic shoes for patients with diabetes.

# Learn How To



Michael Warshaw, DPM

### About your seminar leader:

Michael G. Warshaw, DPM, CPC, CPODCS, COCS, CSFAC, FACPM, is a practicing podiatrist and a certified coder with over 25 years of successful coding, management, and training experience for podiatric practices, and a Fellow of the American College of Foot & Ankle Orthopedics & Medicine. His national and local views come from active participation as a practicing podiatrist, having the distinction of being a certified podiatric coding specialist, and years of serving as a national lecturer concerning coding issues. Dr. Warshaw's experience is unique and comprehensive. He has the advantage of being an "Expert Witness" in all facets of the Medicare Appeals Process. This unique prospective provides attendees the opportunity of learning solutions to their insurance and coding problems from "real world" experience, both in Dr. Warshaw's instruction and the Q & A in this specialty only workshop. Dr. Warshaw is committed to assist podiatric practices in learning to code appropriately, obtain the proper reimbursement, and to avoid the wrath of the carriers by coding and subsequently billing in an appropriate fashion.

**Special Section: Are you ready for the 2021  
E/M changes going into effect on  
January 1, 2021.**



Virtual conference form

**ACT NOW!**

Yes we'd like to participate in the virtual seminar on Coding for Podiatry 2021 on **Fri., Jan. 8 & Fri., Jan. 22, 2021** from 10:00am to 12:30pm Pacific Time. **Fee for participating is \$285.00** and that includes an access phone number, and/or link to connect to for this program with the ability to ask questions of our expert. \*One phone line, computer or Ipad per registration.

### Recordings

**Can't attend?**

☐ Send recording on DVD's of this topic. Price **\$285.00**. (DVD & materials will be shipped a few days after order is received.)

W

Name(s)

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**IMPORTANT:** Write your e-mail address here (a link to all conference working materials arrives via e-mail)

e-mail address (Print Clearly)

**Coding for Podiatry Jan. 8 & 22, 2021 10:00 am - 12:30 pm PT (both days)**  
(11:00am to 1:30pm MT, 12:00 noon to 2:30pm CT, 1:00pm to 3:30pm ET)

### Payment Options

Payment must be received prior to the conference ☐ Check enclosed for \$ \_\_\_\_\_  
Make checks payable to McVey Seminars and mail to: 1333 Berrydale Drive, Petaluma, CA 94954. **Fax to 415-892-1271 if**  
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**NOTE! You can register on-line now! Visit [www.mcveyseminars.com](http://www.mcveyseminars.com) & click on "live webinars" under Specialties, then find your topic. You may also fax registration form with credit card to: (415)892-1271**



## WE PROVIDE ANSWERS



- What is the appropriate documentation that is needed on every encounter for wound care/debridement.
- Podiatry has been and continues to be a highly audited medical specialty. What are the most commonly audited codes?
- What are the highest levels of E/M services that a podiatrist can bill?
- Medical Decision Making is the most important of the three Key Components that make up E/M service. Why?
- Beware of templates and EMRs that encourage you to improperly code higher E/M levels.
- CPT code 11730 is targeted for fraud and abuse by Medicare. What is the appropriate documentation?
- What are the appropriate rules to follow for treating a patient in a Nursing Facility?
- What documentation protects me from a prepayment audit for diabetic shoes and ultimately gets me paid?

### *The McVey Guarantee*

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## For More Information

**If you have any questions regarding this seminar, the recordings available, on-site seminars or consulting please call TOLL FREE: 1-800-227-7888.**

**The McVey staff welcomes your questions and we're here to help!**

web site: [www.mcveyseminars.com](http://www.mcveyseminars.com)

### CEUs and Certificate of Completion



This program has prior approval of AAPC for 6 continuing education hours. Granting of prior approval in no way constitutes endorsement by the AAPC of the program content or the program sponsor. (the Academy 800-626-2633) Other groups offering 6 C.E.U.'s are the Professional Association of Health Care Office Management (800-451-9311), Qpro (385-715-1237), the Practice Management Institute (800-259-5562), and American Health Information Management Association.

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