

Coding And Reimbursement Solutions For

**PULMONARY/CRITICAL CARE/SLEEP MEDICINE - 2021**

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(800)227-7888  
35th Year

A full day of "Hands On" coding for physicians & staff  
presented by:

Ms. Arlene Morrow, CPC, CMM, CMSCS  
Administrator & Consultant

***Special Section:***

**What your Providers need to know about the dramatic EM  
changes coming in 2021. Strategies for increased productivity  
and smarter, bullet proof documentation.**

◆  
Thursday, May 13, 2021

Orlando, Florida

Hampton Inn & Suites Airport

5460 Gateway Village Circle

(Orlando, FL 32812)  
◆

(Seminar is from 8:30 am to 3:30 pm)

BRING YOUR FAVORITE CPT, AND ICD-10-CM CODING TOOLS

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SEMINARS

# SEMINAR HIGHLIGHTS

## BREAKING NEWS - 2021 EM UPDATES

- \* Review the latest 2021 CPT-4 and ICD-10-CM changes.
- \* Are ALL your providers prepared for the sweeping 2021 EM changes for office and outpatient services? Use this year wisely to prepare!
- \* Full understanding of the new CMS/AMA E/M guidelines is essential to maximize reimbursement.
- \* Proposed 2021 payment hikes of 14-17% for office and outpatient E/M services.
- \* The blended payment rate rescinded by CMS.
- \* While these changes lifting significant documentation burden are welcome news, they apply only to new and established office codes / not hospital services.
- \* Learn important MDM revisions and major changes to Table of Risk essential to gear up for 2021 implementation.
- \* Incident-to and Split/Shared services are also under great scrutiny with error rates up to 85%. Will your claims pass audits?
- \* Major changes to Scope of Practice laws are impacting incident-to and Split/Shared billing guidelines.
- \* Your strong, accurate coding patterns are key to maximize current payment as well as tomorrow's.
- \* Peer review analysis used for medical necessity is based on your National Provider IDs and taxonomy listings.
- \* Look at your coding patterns through the hypercritical eyes of an outside auditor.
- \* Discuss the "Applied Error Rate over a Paid Claims Universe".

## 2021 ICD-10-CM UPDATES

- \* Code complex patient conditions/ co-morbidity to support EM levels.
- \* Accurate ICD-10-CM coding of your complex patient's conditions and co-morbidities will support your moderate and high complexity encounters and minimize risk.
- \* Historically, up to 80% of claim denials are attributed to the improper selection of diagnosis codes.
- \* Accuracy in ICD-10-CM coding is vital to Quality and Outcomes Reporting.

## CRITICAL CARE GUIDELINES

- \* Critical Care now on 2019 OIG target list because of high error rates.
- \* Not all patients within the walls of ICU meet the criteria for Critical Care services.
- \* Documentation required to demonstrate "imminent threat" for audit.
- \* Emerging new diagnoses essential to preserve ongoing Critical Care services.
- \* Critical Care Time errors lead to alarming recoupments as high as 68%.
- \* Hospital EMR cloned notes have major obstacles that must be overcome to have a quality note.
- \* Learn the proper methods to calculate multiple units of Critical Care in one calendar day.

## PROCEDURES / MODIFIERS

- \* Special documentation required for Moderate Sedation and EBUS.
- \* Documentation of the indications for all procedures, testing such as PFTs and Sleep Studies.

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# LEARN HOW TO

## PROCEDURES / MODIFIERS CONT.

- \* The OIG added CPAP supply orders to the Workplan and continues to monitor high volume of sleep testing!
- \* Learn how Transitional, Chronic and Complex Chronic Care Management can help you improve patient health, increase practice revenue, and support value-based initiatives.
- \* Commercial payers were slow to update EBUS policies.
- \* Strategies to reverse EBUS denials will be discussed.
- \* Overutilization audits and denials for PFT's are rampant.
- \* Latest updates on Date of Service policies.

## EVALUATION & MANAGEMENT AND YOUR ELECTRONIC MEDICAL RECORD

- \* CMS has proposed sweeping changes to the way physicians bill for evaluation and management (E&M) services.
- \* Major changes to Scope of Practice laws are impacting incident-to and Split/Shared billing guidelines.
- \* The Office of Inspector General and Payer Auditors are targeting cloned EMR notes with great success.
- \* Learn techniques to customize the elements of your E/M services for a quality clinical note.
- \* Initial Hospital and subsequent hospital visits are frequent audit targets for a good reason.

Registration Form

### Recordings

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Send recording on  
 DVD or   
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W

We are registering \_\_\_\_\_ person(s) Pulmonary/Critical Care Coding seminar. We will receive a workbook, all materials & refreshments. Confirmation by return fax.

- American College of Chest Physicians member fees are: \$265 first person, \$240 each additional.
- Non member fees are: \$285 first person, \$260 each additional.

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Name(s)

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Name of Physician/Group/Clinic

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Street Address (Suite Number) Office Phone Number

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City, State Zip Code Fax Number

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Cardholders Signature Email Address:

- Mastercard  Visa
- Discover Card  Amex.

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Expiration date

**LOCATION** **8:30 am - 3:30 pm**

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Orlando, FL May 13, 2021 210513AM

Make checks payable  
and mail registration to:

McVey Seminars  
1333 Berrydale Drive  
Petaluma, CA 94954

## About Your Seminar Leader . . .

Arlene Morrow, CPC, CMM, CMSCS has served the healthcare industry for over 40 years with experience as a Business Office manager, Practice Administrator and Consultant. She is owner of AM

Associates based in Tampa, FL, a consulting firm that specializes in conducting individualized coding and reimbursement training programs for hundreds of physician practices, medical groups and clinics nationwide. As a McVey Seminar leader for 25 years, she is a nationally recognized speaker and author of many multi-specialty coding and reimbursement workbooks. Ms. Morrow is committed to assisting specialty practices in knowing their de-



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## CEUs and Certificate of Completion



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